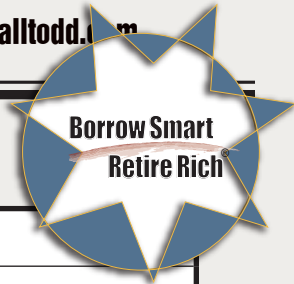


Borrow Smart Retire Rich

tel 919.309.9078 | toddb@kendalltodd.com
 borrowsmartretirerich.com | kendalltodd.com
 send to support@kendalltodd.com



Mentor Application Personal Information

Your Name:		Company Name:	
Your Email:		Office Address:	
Title:		City, State:	
Website:		ZIP:	
Liability Advisor <input type="checkbox"/>	Asset Advisor <input type="checkbox"/>	Phone:	
Birth Date (M / D / Y): _____ / _____		Fax:	
		Initial Password:	

Solution Pricing

More Info	Quantity	Description	Price	Total
<input type="checkbox"/>		Solution 1 - Student	\$0	included
<input type="checkbox"/>		Solution 2 - BSA	\$47 monthly	included
<input type="checkbox"/>		Solution 3 - Facilitator	\$97 monthly	included
<input type="checkbox"/>		Solution 4 - Instructor	\$297 monthly	included
<input type="checkbox"/>		Solution 5 - Author *	\$5,000 one time	included
<input type="checkbox"/>		Solution 6 - Mentor **	\$1,297 mo.	(billed quarterly)
		Borrow Smart University - CLA	\$1,297	included
<input type="checkbox"/>	1st Quarter Subtotal:			\$3,891
*Exclusive to Mentors - a \$10k value, 100 books + custom website				
**Mentor application continued on opposite side of this form				
Grand Total:				
Payment Type:	Credit Card Number:	Expiration	Security PIN	
CASH - MC - VISA -		/		
Card Billing Address (if different from above):				

Mentor Application

tel 919.688.8222 | toddb@kendalltodd.com
 borrowsmartretirerich.com | kendalltodd.com
 fax to: 800.859.9508

Mentor Application - - - - All information is for qualification purposes only and strictly private this is not an essay - the blanks (cont. from other side) are small for a reason you must have a minimum 3 years experience and \$100,000 of a prior year income.

Your Vital Signs please round all numbers to ,000

YTD Closed Loan Volume: _____ YTD Closed Loan Units: _____ YTD Income: _____

2010 Closed Loan Volume: _____ 2010 Closed Loan Units: _____ 2010 Income: _____

How many years have you been a lender? _____ Best Personal Income (Year / Amount): _____ / _____

Business Structure: (circle all that apply) W2 NetBranch LLC S-Corp C-Corp Sole Proprietorship

How many total leads do you receive per week? _____ How many applications per week? _____

What is your primary source of leads? _____ How many hours do you work per week? _____

Purchase %: _____ Refinance %: _____ What is the primary loan product you sell? _____

Associations: _____ Awards - Recognitions: _____

Licenses You Hold: _____ Designations You Hold: _____

States You Conduct Business: _____ Non-lending products you sell: _____

Do you currently offer consumer education events? Y / N Do you currently offer professional education events? Y / N

How confident are you in your your potential? HIGH < 10 - 9 - 8 - 7 - 6 - 5 - 4 - 3 - 2 - 1 > LOW

Your Support Team

Do you complete the 1003 for your clients? Y / N Do you have an assistant dedicated to you now? Y / N

How many team members work directly for you? _____ How many hours do you spend weekly training your team? _____

How confident are you in your team? HIGH < 10 - 9 - 8 - 7 - 6 - 5 - 4 - 3 - 2 - 1 > LOW

Your Future

What is your income goal for 2012? _____ 2013? _____ 2014? _____

Which would you prefer: (circle one) More Income - Same Hours More Time - Same Income

If everyone paid cash for their houses, what would you do? _____

What do you consider the greatest threat to your income? _____

What do you see as your greatest opportunity for pesonal growth? _____

What primary strength or ability do you believe defines you? _____

If you invested one year of your life to transform your business, and your life - what is one thing you feel you must accomplish to make the investment of time and money worthwhile? _____

How confident are you in your future? HIGH < 10 - 9 - 8 - 7 - 6 - 5 - 4 - 3 - 2 - 1 > LOW

This is an Application for 40 Mentors.

If your Application is selected you will be called for an interview, no charges will be made to your card.